## **Earnings Business Cycles:** The Covid Recession, Recovery, and Policy Response

Jeff Larrimore<sup>a</sup> Federal Reserve Board

Jacob Mortenson Joint Committee on Taxation

David Splinter Joint Committee on Taxation

October 2022

#### Abstract

Using a panel of tax data, we follow individuals over recent business cycles. Despite recent improvements, from 2019 to 2021 median real earnings decreased by 26 percent among workers starting in the bottom quintile. Among those starting in the top quintile, median real earnings were approximately unchanged. However, earnings changes largely ignore progressive policy responses. Bottom-quintile median real earnings including fiscal relief increased 66 percent in 2020 (average amounts more than doubled) and earnings increases offset decreases in relief in the 2021 recovery. Compared to prior recessions, the Covid recovery and policy response were far more progressive.

*Keywords*: Covid-19, wages, earnings, stimulus checks, unemployment insurance, countercyclical policy, government transfers

JEL: D31, E24, H53, J30, J65

The online appendix and data are available at david.splinter.com. For helpful comments, we thank Tom Barthold, Yonatan Berman, William Boning, Jim Cilke, Connor Dowd, Bert Lue, Robert Moffitt, Rachel Moore, Ryan Nunn, John Sabelhaus, Daniel Waldenström, James Ziliak, and Eric Zwick. We thank Eric Heiser for assistance with the late-data imputation procedure. Larrimore: The results and opinions expressed in this paper reflect the views of the authors and should not be attributed to the Federal Reserve Board. Mortenson and Splinter: This paper embodies work undertaken for the staff of the Joint Committee on Taxation to improve individual income tax modeling, but as members of both parties and both houses of Congress comprise the Joint Committee on Taxation, this work should not be construed to represent the position of any member of the Committee.

<sup>a</sup> Corresponding Author. 20th St. and Constitution Ave. N.W., Washington, DC 20551. Jeff.Larrimore@frb.gov

#### **1. Introduction**

The Covid recession was historically short, lasting just two months. Nevertheless, the severity of economic disruptions caused many low-earning workers' annual earnings to decline substantially in 2020. While employment rebounded in 2021, fiscal relief declined and inflation increased, offsetting some economic gains. Using a panel of administrative data including all wage earners, we measure the evolution of individual-level earnings over recent recessions and through the first year and a half of the Covid recovery, both with and without fiscal relief.

The data we use offer several advantages relative to other sources. First, we follow the same individuals over time, contrasting with widely available cross-sectional estimates, which compare different individuals over time.<sup>1</sup> Second, our estimates use extremely large samples—5 percent of workers—that exceed those of available survey data. Third, using independent reporting by employers and governments, we measure earnings and unemployment insurance benefits precisely.

Using these data, we find that after declining markedly in 2020, earnings among lowearning workers increased in 2021 (after accounting for inflation). Despite these improvements, real earnings among those who were in the bottom quintile before the recession typically remained below their 2019 levels. In contrast, among top-quintile workers, real earnings increased in 2020, but declined in 2021 as inflation accelerated, leaving their median earnings slightly below 2019 levels.

Incorporating the substantial and progressive fiscal relief during this period paints a different picture. For bottom-quintile workers, market earnings gains in 2021 mostly offset the partial withdrawal of fiscal relief. Consequently, earnings after fiscal relief for the bottom quintile remained high in 2021—on average, more than double pre-recession earnings. We perform a similar analysis on the 2001 and 2008 recessions and find substantially different patterns.

We consider four measures of the distribution of real earnings changes from the year before to the years after a recession: the share of workers whose earnings increased, the median earnings change by quintile, the share of workers with large changes in earnings, and the distribution-wide progressivity of earnings changes. Results are consistent across all measures: the initial distributional impacts of market earnings changes in the Covid recession were more regressive than in prior recessions, whereas both the Covid recovery and policy response have been far more progressive.

<sup>&</sup>lt;sup>1</sup> See Semega and Kollar (2022) and Blanchet, Saez, and Zucman (2022) for cross-sectional income trends. Relative to these cross-sectional discussions, panel data control for significant re-ranking due to earnings mobility and are valuable for following the trajectory of the same individuals. See online appendix Figure A5 for a comparison of panel and cross-sectional results.

#### 2. Relation to Existing Research on Earnings During the Pandemic

This paper expands upon the research examining earnings trends in the pandemic. Research based on micro-level survey data (Moffitt and Ziliak 2020; Montenovo et al. 2020; Cortes and Forsythe 2022), macro-level administrative data (Berman 2020; Blanchet, Saez, and Zucman 2022), and data from state governments and private companies (Bartik et al. 2020; Cajner et al. 2020) consistently show disproportionate initial losses among low-wage occupations in 2020. See Cortes and Forsythe (2022) for a review of the extensive literature on the 2020 downturn. Additionally, Cortes and Forsythe (2021) and Larrimore, Mortenson, and Splinter (2022a) found that low-earning workers received the bulk of the direct fiscal relief to households and families, offsetting increases in market earnings inequality. This existing research, however, has primarily focused on 2020 rather than longer-term trends into 2021.

The tax data used here track individuals over long time-periods and measure individual earnings changes before, during, and after the pandemic shock. These data allow all wage earners (whether they file a tax return or not) to be followed for multiple years, providing precise micro-level earnings changes. In contrast, the Current Population Survey (CPS) can only track individuals for one year, and even then, only for individuals who do not change residence. Major panel surveys, such as the Panel Survey of Income Dynamics, can track people over time but have delayed reporting, smaller samples, and must contend with sample attrition (Fitzgerald, Gottschalk, and Moffit 1988). Consequently, we are unaware of other research showing how workers throughout the pre-pandemic distribution fared two-years later in 2021.

In addition to their ability to accurately track individual earnings over time, tax data also capture unemployment benefits and tax credits that are underreported in survey data (Larrimore, Mortenson, and Splinter 2022b; Meyer et al. 2020). While underreporting of fiscal relief is a regular concern, survey errors were larger than usual during the Covid pandemic (Rothbaum and Bee 2021).

Although we are unaware of other work documenting the extent to which individual workers saw earnings gains in 2021, our findings are consistent with Greig, Deadman, and Sonthalia's (2022) findings on checking account balances. They observed that at the end of 2021, balances were well above their 2019 levels, and these increases were most pronounced among low-income families with bank accounts. Similarly, Meyer, Murphy, and Sullivan (2022) observed that lower-income groups had little change in consumption since the pandemic began, suggesting that fiscal relief's income stabilization flowed through to consumption.

Our estimates on market earnings patterns in recessions are also consistent with earlier findings using administrative earnings data. Guvenen, Ozkan, and Song (2014) estimated that during recessions, earnings increases among high-earning worker become less frequent and earnings losses among low-earning workers become more frequent. McKinney, Abowd, and Janicki (forthcoming) also observed procyclical skewness of annual earnings changes. Our findings on the effects of tax and transfer policies are also consistent with findings from other countries (Busch et al. 2022).

#### **3. Administrative Tax Data Panel**

This paper builds on the data and methods from Larrimore, Mortenson, and Splinter (2022a), which used a random 5-percent sample of all individuals appearing in IRS tax data. We extend the analysis forward to 2021 to consider the Covid recovery and back to 1999 to allow for comparisons with the 2001 recession.

#### A. Tax Data Sources

Annual wages and salaries ("earnings") are measured from Form W-2, and unemployment insurance benefits are measured using Form 1099-G and Form 1040 tax returns (the latter is used if larger than the former). Estimates from IRS audit studies suggest that these information returns are extremely comprehensive and only miss an estimated one percent of earnings due to underreporting. To incorporate measures of stimulus payments and other fiscal relief, we use Form 1040 tax returns and other population-level data, as discussed below.

#### B. Panel of Individual-Level Earnings Measures

All estimates are based on multi-year panels of earnings and fiscal relief. These panels include anyone in the initial year with wages or unemployment benefits, even if they have no income from either source in subsequent years. We focus on those with this labor market attachment in years just prior to recessions (2000, 2007, and 2019). While we allow for exits (earnings of zero dollars), we do not consider changes in entry rates into the labor force during each recession.<sup>2</sup> The sample is limited to adults aged 24 or older in the initial year, excluding those who are deceased at the end of the year. The age range avoids large earnings fluctuations among young workers and retains earnings declines among retirees.<sup>3</sup>

All data are at the individual level. Individual-level totals for earnings and unemployment insurance benefits are obtained by aggregating all W-2 forms and 1099-G forms.<sup>4</sup> Stimulus payments and other tax credits, as well as the self-employment portion of the payroll tax holiday, are determined at the tax-unit level and then divided equally between spouses for tax units filing joint returns. This equal split accords with the per-person basis of most of these policies, which are described below. Our individual-level earnings definition excludes other income sources and generally ignores tax-unit sharing, which requires tax return data that is not yet sufficiently

<sup>&</sup>lt;sup>2</sup> Entry and exit rates are largely similar each year from 1999 through 2021 and therefore do not appear to substantially affect our results. For example, entry rates range from 4.3 to 5.9 percent with an average of 5.4 percent. For workers at least 60 years-old, entry rates are lower (3.3 percent in the last two recessions) and exit rates are higher (11 and 12 percent in the last two recessions). See online appendix Figures A2 and A3 and online data Tables B2 and B3.

<sup>&</sup>lt;sup>3</sup> This captures accelerated retirements resulting from the Covid recession. Domash and Summers (2022) estimated that 1.3 million workers left the workforce due to aging reasons unrelated to the pandemic and another 1.3 million left due to accelerated retirements. Results for working-age adults (ages 25–59) in 2020 were similar to those for all adults over age 24 (Larrimore, Mortenson, and Splinter 2022a).

<sup>&</sup>lt;sup>4</sup> We focus on Medicare Wages (Box 5) on Form W-2, which is the broadest wage measure on the form. We retain the most recent Form W-2 with a non-missing amount for each individual from each employer in each year. These forms do not include self-employment income. Expanded unemployment insurance included Pandemic Unemployment Assistance payments to independent contractors, although our sample definition means these recipients are only included if they had earnings or unemployment benefits in the initial year.

available for 2021 (for estimates accounting for tax-unit sharing in 2020, see Larrimore, Mortenson, and Splinter 2022c). The included sources of direct fiscal relief do not capture many sources of relief not reported in tax data (e.g., SNAP). Note that the portion of Payment Protection Plan forgiven loans that result in higher wages are included in our earnings measures, although not broken out, as this would require a counterfactual estimate of lost earnings (Autor et al. 2022; Dalton 2022). Inflation-adjusted values are based on the chained-CPI.

Once the IRS data are complete, they represent a population-level panel. To provide timely estimates, we use current data even though some 2021 forms are yet to be processed by the IRS. In these data, some workers with 2021 earnings appear to have no earnings and some with multiple jobs have just one processed Form W-2, resulting in artificially lower earnings. We account for this by estimating the number of people with not-yet-processed 2021 W-2 forms and the earnings on those forms. This imputation is based on historical patterns of late-processed forms based on age, prior-year wages, and W-2 presence in the current tax year (see online appendix B for details). Since our data (from August 2022) are nearly complete, the imputation has relatively small effects, increasing 2021 median earnings by \$100 within the bottom-quintile and about half that for higher earnings. In our final data, aggregate real wage earnings increased by 4.9 percent between 2019 and 2021, which is close to the 4.7 percent increase in aggregate real earnings in the National Income and Products Accounts over this period.

#### C. Relief Considered During Recent Recessions

In addition to unemployment benefits, we include stimulus payments in our post-relief earnings measure. The 2001 payments totaled \$38 billion (\$55 billion in 2021 dollars) and approximately two-thirds of tax units received a payment of \$300 per adult (Kaplan and Violante 2014). The 2008 payments totaled \$96 billion (\$118 billion in 2021 dollars) and maximum amounts were generally \$600 per taxpayer and \$300 per child younger than 17 years old (Parker et al. 2013). The 2020 payments were far larger. They totaled \$413 billion, including \$280 billion for the first round of payments. Most individuals received \$1,800 per non-dependent filer and \$1,100 per qualifying child. In 2021, additional stimulus payments were distributed, including \$408 billion from third-round payments that were \$1,400 per non-dependent filer and qualifying child.<sup>5</sup> Additionally, we account for stimulus check "true ups" on 2001, 2008, and 2020 tax returns in the year when the payment is received (Splinter forthcoming).

Several other provisions that provided relief during the Covid Recession and Great Recession are also included. The making work pay credit for 2010 and 2011 totaled \$60 billion each year and was \$400 per adult worker (subject to an income phase out). The payroll tax holiday for 2012 and 2013 reduced employee payroll taxes by \$100 billion each year and consisted of a two-percentage point tax rate reduction.<sup>6</sup> In 2021, most parents received advance child tax credits (CTCs) of \$1,800 per qualifying child under age six and \$1,500 per qualifying child under age 18.

<sup>&</sup>lt;sup>5</sup> Most second-round payments were made in 2020 and are allocated to 2020 based on actual payment dates. The 2008, 2020, and 2021 stimulus checks were subject to income phase outs starting at \$75,000 for single filers (\$150,000 for married filers). For details, see Splinter (forthcoming).

<sup>&</sup>lt;sup>6</sup> We estimate the individual-specific amount of this tax holiday using individual measures of earnings from Form W-2.

#### 4. Estimates of Earnings Changes and Relief Across Business Cycles

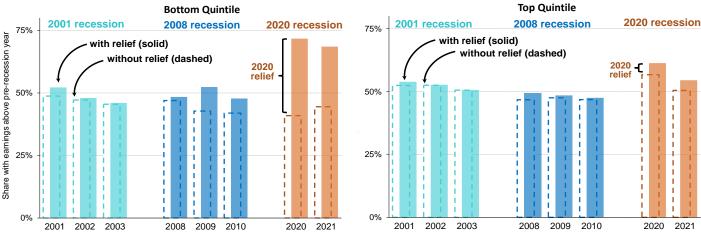
#### A. Frequency of Earnings Increases and Declines During the Covid Recession

To show the evolution of earnings over recent business cycles, we follow individual workers over time. Figure 1 shows the share of workers whose real annual earnings exceed those in the year prior to each recession. Workers are grouped into quintiles of the pre-recession earnings distribution. Importantly, this differs from evaluating trends using repeated cross-sections because individuals are always classified into quintiles based on their pre-recession earnings, thereby allowing us to focus on individual-level earnings mobility.

Across the entire population, market earnings for most workers were resilient through the Covid recession, as 51 percent had real earnings increases in 2020. With rising inflation, the share with real earnings above pre-recession levels ticked down slightly in 2021, but just over half (50.4 percent) still had higher earnings than in 2019. In the Great Recession a slightly smaller share, 47 percent, had earnings above their pre-recession levels in both 2008 and 2009.

Yet earnings trends differ through the distribution. When considering market earnings by quintile of pre-recession earnings in Figure 1 (dashed lines), low-earning workers were typically making less in 2021 than they were in 2019 before the recession. Of these bottom-quintile workers, 44 percent had higher real earnings in 2021 than two years earlier. This reflects frequent earnings declines in 2020, followed by a partial recovery in 2021. Just 41 percent of bottom-quintile workers had increases in real earnings in 2020. For comparison, in the first year of the Great Recession, 47 percent had earnings increases in 2008. But the Covid recession was also historically short, and the share of bottom-quintile workers with real earnings above their pre-recession level increased (to 44 percent) in 2021. In contrast, during the Great Recession, the share of bottom-quintile workers with earnings above pre-recession levels fell in the second and third year after the start of the recession—past the official end date of the recession. Hence, a larger share of low-earning workers made more in 2021 than before the recession than was the case in 2009 or 2010 following the Great Recession.

The effects of the Covid recession on market earnings were also particularly regressive. Contrast the bottom-quintile results in the left panel with those for the top quintile on the right (results for all quintiles are in the online data). In 2020, a majority (57 percent) of those who started in the top quintile had earnings gains despite the economic downturn. In 2021, the share with real earnings gains among this group fell, although slightly over half of these workers still had earnings above pre-recession levels.



#### Figure 1. Share of workers with real earnings at pre-recession level or higher, by income quintile

*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in pre-recession year and alive at end of specific year. Earnings are indexed with the chained CPI-U. *Source*: Authors' calculations using tax data.

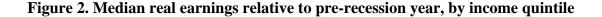
Once incorporating fiscal relief, however, the pattern is quite different. Comparing the solid and dashed lines in Figure 1 highlights the progressive effect of relief in offsetting earnings losses. Among workers who were in the bottom quintile before the Covid recession, relief increased the share with earnings increases in 2020 by 31 percentage points—from 41 percent to 72 percent. For the middle and top quintiles, this increase is only 19 and 5 percentage points, respectively—an indication of progressive fiscal relief.

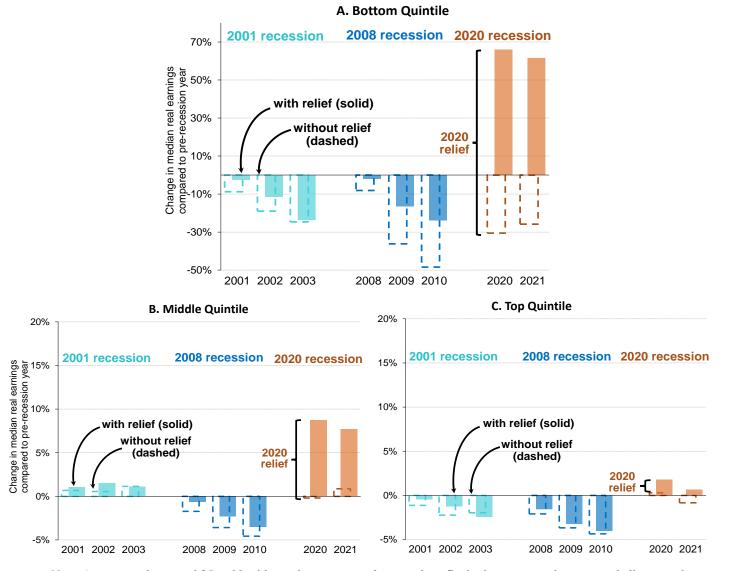
In 2021, the total amount of direct fiscal relief fell by about one-third relative to 2020. Nevertheless, most low-earning workers had higher earnings with relief than before the recession. From 2019 to 2021, earnings with relief increased for 69 percent of the bottom quintile.

#### B. Magnitudes of Earnings Changes

Figure 2 goes beyond the share with earnings increases to also consider the magnitude of earnings changes. It displays median real earnings of workers in each quintile relative to their median earnings in the year before each recession. Once again, the dotted bars only include market earnings, and the solid bars add fiscal relief.

Consistent with Figure 1, the Covid recession stands out for its severe effects on market earnings of low-earning workers as well as its progressive recovery. For workers starting in the bottom-quintile in 2019, real median market earnings in 2021 were 26 percent below 2019 levels. This reflected a decline of nearly one-third in 2020 followed by a slight increase in 2021. Among those who started in the middle or top quintile, median earnings remained relatively flat, and among the top quintile, real median earnings declined slightly in 2021. Hence, despite a progressive recovery in 2021, the combined effect on market earnings since 2019 was regressive.





*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in the pre-recession year and alive at end of specific year. Earnings are indexed with the chained CPI-U. *Source*: Authors' calculations using tax data.

Low-wage workers benefited greatly from progressive policy responses in the Covid recession and recovery—especially expanded unemployment benefits and stimulus checks. When including fiscal relief, as shown in the solid bars in Figure 2, bottom-quintile workers saw their real median earnings with relief increase by 66 percent in 2020 and then remain up 62 percent in 2021 as market earnings gains largely offset the withdrawal of fiscal relief. Middle-quintile real median earnings with relief increased by 9 percent in 2020 and remained 8 percent above 2019 levels in 2021 (note the change in scale in Figure 2 for the middle and top quintiles). Top quintile

median earnings with relief increased by only 2 percent in 2020, and then returned to near-2019 levels in 2021.<sup>7</sup>

For workers in the bottom-quintile, average earnings increases were much larger than median earnings increases. Relative to 2019 levels, bottom-quintile workers saw their real average earnings with relief increase by 90 percent in 2020 and then increase even further in 2021 to 107 percent above 2019 levels. Without relief, bottom-quintile average earnings increased 26 and 56 percent in 2020 and 2021 relative to pre-recession levels, respectively (see online appendix Figure A1). Large growth in average earnings among people starting with low earnings is a standard finding in panel-based studies—because panels include people who are just starting in the workforce and because there is mean reversion among those with temporary earnings declines.<sup>8</sup> Hence, increases in earnings among those starting in the bottom quintile do not rule out that these workers were adversely affected by recessions, since these increases may have been even larger without recessions.

#### C. Frequency of Large Earnings Changes during Covid

For some workers, increases or decreases in earnings may be small. To consider the more dramatic effects of recessions and recoveries on workers, we also consider the share of workers with large real annual earnings changes, excluding small changes. Large changes are defined as 10 percent or more, where large declines include those exiting the workforce (i.e., going from positive to no earnings). Consistent with the earlier discussion, those entering the workforce are excluded. Over the last two decades, an average of 28 percent of workers had large increases and 28 percent had large declines each year. Other estimates using administrative tax data find similarly high shares of workers with large short-term earnings changes (Congressional Budget Office 2008).<sup>9</sup>

Expansions often coincide with more workers having large increases. In the 2012–2019 expansion, the share with large increases exceeded the share with large declines by an average of 3 percentage points. In 2021, the first full year of the Covid recovery, the share of workers with a large earnings increase was 3 percentage points above the share with a large earnings decline.

<sup>&</sup>lt;sup>7</sup> Small business owners benefitted from forgiven Payment Protection Plan loans. Since this paper focuses on employee wages and these loans are not captured on individual tax records, they are not included here. Autor et al. (2022) estimated that up to one third of forgiven loans flowed through to 2020 wages (hence included in our earnings measures), and that the rest increased top-quintile household incomes about five percent. This implies these loans would increase our average top-quintile annual earnings changes with relief to near the fourth-quintile increase but well below the bottom quintile's 90 percent average increase.

<sup>&</sup>lt;sup>8</sup> This earnings growth, however, is offset by workers aged 60 or older with large declines. Among workers younger than 60 years old, average bottom-quintile earnings increases were larger: 38 and 77 percent in 2020 and 2021 relative to pre-recession levels. Additionally, when removing initial-year workers with earnings below \$5,000, bottom-quintile median earnings decreases were less common and smaller. See online data Tables B1, B4, and B5.

<sup>&</sup>lt;sup>9</sup> After controlling for age, large earnings losses are associated with unemployment spells, interstate moves, and divorce; while large increases are associated with adding dependents and being married (Larrimore, Mortenson, and Splinter 2016).

However, one-year improvements include mean reversion of prior-year losses, which is why we also consider two-year changes. Over the two-year period from 2019–2021, large earnings increases before fiscal relief were 1 percentage point less common than large earnings declines (34 percent vs. 35 percent). For comparison, in the pre-Covid expansion years from 2017 to 2019, large increases were 7 percentage points more frequent than large decreases.

Next, we consider the frequency of large earnings gains and declines across the earnings distribution. Figure 3 displays the share of workers with at least a 10 percent real earnings decline or increase by earnings percentile. Workers are ranked by their initial-year earnings plus unemployment insurance, which maintains consistent rankings with and without relief.

Panel A displays the share with large annual *decreases* for 2019, before the Covid recession, and for 2020 and 2021. As previously illustrated by Larrimore, Mortenson, and Splinter (2022a), the share with large market earnings declines during the 2020 recession was elevated throughout the distribution relative to 2019, but especially so among the bottom half of the distribution. In 2021, the share of workers with large earnings declines for the bottom quintile is above the 2019 analog for each earnings percentile, although the shape is similar.

Panel B shows the share of workers with large earnings *increases*. In 2020, the share experiencing a large earnings increase was similar to that in 2019 for the top of the distribution but depressed for the bottom half. The 2021 pattern was also similar for those in the top half of the distribution, but there was a notable surge in earnings increases for those with earnings between the  $10^{\text{th}}$  and  $40^{\text{th}}$  percentiles.

Shifting to two-year changes in Panels C and D, the progressive recovery in market earnings somewhat offset the regressive nature of the recession. Between 2019 and 2021, 51 percent of workers who were in the bottom quintile had a large earnings decline (41 percent had a large earnings increase). This is 7 percentage points above the 44 percent with large two-year earnings declines from 2017 to 2019 (during which 47 percent had a large earnings increase). Among the top quintile, the 27 percent of workers with large earnings declines between 2019 and 2021 was 3 percentage points above the share with large earnings declines from 2017 to 2019. Similarly, large earnings increases among the top quintile were 2 percentage points less likely between 2019 and 2021 than in the two preceding years.

However, despite being smaller than in 2020, fiscal relief continued to be extremely progressive into 2021. Once incorporating fiscal relief, large earnings declines were far less common among the bottom half of the distribution from 2019 through 2021 than during the most recent expansion, and large income gains were far more common for everyone outside of the top decile.<sup>10</sup>

<sup>&</sup>lt;sup>10</sup> Note that the progressivity of relief in 2020 is not contributing to this observed progressivity in 2021, since it only compares calendar years 2019 and 2021.

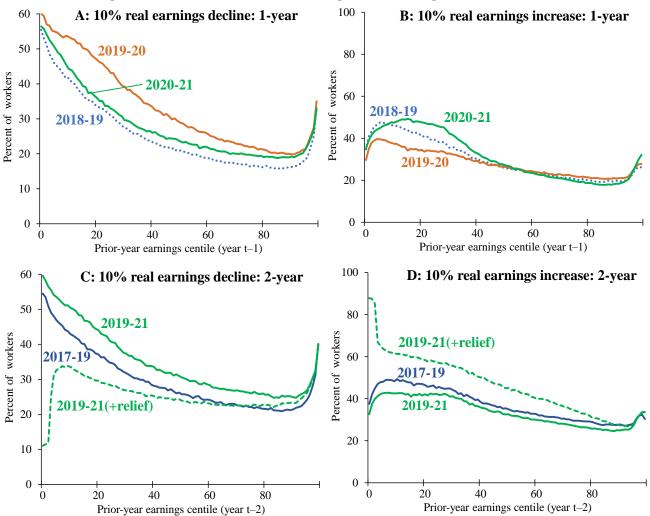


Figure 3: Share of workers with large real earnings decline or increase

*Note*: Among workers aged 25 to 99 with earnings or unemployment income in the initial year (t–1 or t–2) and alive at end of final year. *Source*: Authors' calculations using tax data.

#### D. Progressivity of Earnings Changes and Fiscal Relief

To summarize the progressivity of earnings changes across the entire distribution, we estimate percentage decreases in inequality for the same population. This new measure extends Gini coefficients to a panel framework. We define the progressivity of earnings changes as the initial-year Gini coefficient less the final-year concentration index (the final-year Gini modified to rank workers by initial-year earnings) divided by the initial-year Gini coefficient. In the years for which data is available, this measure is always positive because earnings changes among initial-year workers are always sufficiently progressive to overcome any increases in cross-sectional

inequality.<sup>11</sup> Progressive changes partly result from mean reversion but persist even when controlling for observable differences such as age (Berman, forthcoming).

The experience during the Covid recession stands in contrast to recent years and recent recessions. From 1999 through 2020, the average progressivity of one-year earnings changes was 4 percent, meaning that earnings inequality fell by this percentage when following workers for one year. Yet between 2019 and 2020, at the start of the Covid recession, progressivity fell to a two-decade low of 1 percent. In contrast, at the start of the 2001 recession, annual progressivity was 7 percent; and at the start of the Great recession, annual progressivity was 5 percent. Hence, the Covid recession was more regressive than these prior recessions and more regressive than all other years since 1999 (two-year changes show similar patterns, see online appendix Figure A4).

As discussed above, however, the regressive market earnings changes in the Covid recession were offset by progressive fiscal relief. Between 2019 and 2021, two-year progressivity with relief was 10 percent, or 7 percentage points above the two-year progressivity without relief. Hence, once again we observe the extent to which the fiscal relief during the Covid recession and recovery reduced inequality by reaching those lower in the distribution.

#### E. Which Fiscal Relief Measures Mattered Most?

Table 1 shows how Covid public policies reduced the share of workers with large income declines across different years (annual and two-year changes) and between those with and without dependents. Panel A considers annual earnings declines in the 2020 recession. Relief reduced the share with large (10 percent or more) annual declines by 14 percentage points, from 33 percent for earnings without relief to 19 percent with relief. Unemployment insurance benefits explain two-thirds of this distribution-wide stabilization effect and stimulus checks explain one-third. Among the bottom quintile, the share with large declines fell much more from fiscal relief—by 27 percentage points (from 53 to 26 percent)—where unemployment insurance and stimulus checks each explain half of the change.

Panel B considers two-year earnings changes between 2019 and 2021. Relief reduced the share with large two-year declines by 9 percentage points, from 35 percent for earnings without relief to 26 percent with relief. Unemployment insurance benefits explain 39 percent, stimulus checks 53 percent, and advance child tax credits 8 percent of the stabilization effect.<sup>12</sup> Among the

<sup>&</sup>lt;sup>11</sup> This measure differs from cross-sectional Gini coefficients in two ways. First, it follows the same individuals over time, rather than incorporating population changes due to death or entry into the labor market. Second, it ranks individuals based on their initial-year earnings rather than current-year earnings. Hence, this progressivity measure can be thought of as the negative of the change in cross-sectional Gini coefficients if holding the population constant, plus the progressivity from individuals changing their rank in the distribution. The reranking effect is positive by definition (because it reduces the correlation between the ranking variable and earnings), so the progressivity measure will be positive if either the (population constant) cross-sectional Gini falls or if the reranking effect exceeds any cross-sectional Gini increase.

<sup>&</sup>lt;sup>12</sup> When averaging these estimates with the reverse-order of adding types of relief (i.e., unemployment insurance added last), unemployment insurance benefits explain a similar 37 percent, stimulus checks 52 percent, and advance child tax credits 11 percent of the stabilization effect.

bottom quintile, the share with large declines fell by 22 percentage points due to fiscal relief (from 50 to 29 percent).

Fiscal relief disproportionately benefitted adults with dependents, especially in the bottom quintile. For those without dependents, relief reduced the share with large two-year declines by 8 percentage points (Panel C). For those with dependents, relief reduced it by 12 percentage points (Panel D). Among the bottom quintile, relief reduced the share with large decrease for those without and with dependents by 19 and 28 percentage points, respectively. This difference is largely because each tax unit received an additional \$1,400 of stimulus checks for each dependent and \$1,200 per child of advance child tax credits.

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|---------------------------------------|-------------------------------|---------------------------------|------------------------------|-------------------------------|---------------------------------|------------------------|
|                                       | All<br>working-<br>age adults | Among the<br>bottom<br>quintile | Among<br>the top<br>quintile | All<br>working-<br>age adults | Among the<br>bottom<br>quintile | Among the top quintile |
|                                       | A: 2                          | 019–2020 (1-ye                  | ar)                          | <b>B:</b> 2                   | 2019–2021 (2-y                  | ear)                   |
| Earnings                              | 33.4                          | 52.6                            | 22.0                         | 34.6                          | 50.3                            | 26.9                   |
| + Unemployment Ins.                   | 24.2                          | 38.4                            | 20.8                         | 31.1                          | 41.7                            | 26.6                   |
| + Stimulus checks                     | 19.3                          | 25.5                            | 19.7                         | 26.3                          | 30.0                            | 25.6                   |
| + Advanced CTC<br>(earnings + relief) | 19.3                          | 25.5                            | 19.7                         | 25.6                          | 28.8                            | 25.3                   |
|                                       | C: 2019–202                   | 21 (2-year): No d               | lependents                   | D: 2019–202                   | 21 (2-year): Wit                | h dependents           |
| Earnings                              | 36.9                          | 52.2                            | 30.0                         | 29.8                          | 45.2                            | 21.9                   |
| + Unemployment Ins.                   | 33.5                          | 44.4                            | 29.7                         | 26.0                          | 34.4                            | 21.6                   |
| + Stimulus checks                     | 29.3                          | 33.4                            | 29.0                         | 20.1                          | 20.9                            | 20.1                   |
| + Advanced CTC<br>(earnings + relief) | 29.2                          | 33.2                            | 29.0                         | 18.2                          | 16.9                            | 19.3                   |

#### Table 1. Share of workers with at least a 10 percent real earnings decline

*Note*: Among workers ages 25 to 99 with wages or unemployment insurance in the initial year (t–1 or t–2) and alive at end of final year. Quintiles are based on wages plus unemployment benefits in the initial year. Children include dependents younger than 17 years old claimed on tax returns. *Source*: Authors' calculations using tax data.

#### 5. Summary

With a panel of tax data, we follow individuals over recent business cycles. Reflecting the rapid pace of the economic recovery, since 2019 about half of workers had higher real earnings (after adjusting for inflation) in both 2020 and 2021. Yet, this overall stability masks trends for low-income workers who experienced substantial earnings declines in 2020.

However, earnings gains have been progressive in the recovery, partially offsetting the regressive earnings losses in the 2020 downturn. Among workers in the bottom quintile before the Covid recession, real median earnings fell 31 percent in 2020 and then increased slightly in 2021,

making it 26 percent lower than real pre-Covid earnings. The earnings increases in 2021 for this lowest-earning group greatly exceeded that in higher earnings quintiles, although the two-year earnings change still lags behind those who entered the recession with higher earnings.

Progressive policy responses, especially from expanded unemployment benefits and stimulus checks, also offset initial market earnings losses. When including fiscal relief, bottomquintile workers saw their earnings increase substantially in 2020 and then stabilize in 2021 as market earnings gains offset the withdrawal of fiscal relief. We contrast these findings with the 2001 and 2008 recessions. In these earlier recessions, earnings changes were more proportional over the distribution and fiscal relief had only modest effects. Consequently, the distributional impacts of the Covid recovery and policy response have been far more progressive than in prior recessions.

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### **ONLINE APPENDIX**

# Earnings Business Cycles: The Covid Recession, Recovery, and Policy Response Jeff Larrimore, Jacob Mortenson, David Splinter

## **APPENDIX A: Supplemental Tables and Figures**

|                | Market earnings |                    |                 | With relief     |                    |                 | Change from relief |                    |                 |
|----------------|-----------------|--------------------|-----------------|-----------------|--------------------|-----------------|--------------------|--------------------|-----------------|
|                | Bottom quintile | Middle<br>quintile | Top<br>quintile | Bottom quintile | Middle<br>quintile | Top<br>quintile | Bottom quintile    | Middle<br>quintile | Top<br>quintile |
| 2001 recession |                 |                    |                 |                 |                    |                 |                    |                    |                 |
| 2000 to 2001   | 48.7            | 54.8               | 52.5            | 52.2            | 57.2               | 53.9            | 3.5                | 2.3                | 1.4             |
| 2000 to 2002   | 47.2            | 55.4               | 52.5            | 47.8            | 56.1               | 52.7            | 0.6                | 0.7                | 0.2             |
| 2000 to 2003   | 45.5            | 53.6               | 50.6            | 46.0            | 54.2               | 50.7            | 0.5                | 0.6                | 0.1             |
| 2008 recession |                 |                    |                 |                 |                    |                 |                    |                    |                 |
| 2007 to 2008   | 46.9            | 47.0               | 46.8            | 48.4            | 51.8               | 49.3            | 1.5                | 4.8                | 2.6             |
| 2007 to 2009   | 42.8            | 47.4               | 47.6            | 52.3            | 49.8               | 48.5            | 9.5                | 2.4                | 0.9             |
| 2007 to 2010   | 41.9            | 45.8               | 46.8            | 47.7            | 47.7               | 47.5            | 5.8                | 1.9                | 0.7             |
| 2020 recession |                 |                    |                 |                 |                    |                 |                    |                    |                 |
| 2019 to 2020   | 41.0            | 53.8               | 56.7            | 71.7            | 73.3               | 61.3            | 30.8               | 19.5               | 4.6             |
| 2019 to 2021   | 44.5            | 52.7               | 50.5            | 68.5            | 64.8               | 54.5            | 24.0               | 12.1               | 4.1             |

*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in pre-recession year and alive at end of specific year. Earnings are indexed with the chained CPI-U. *Source*: Authors' calculations using tax data.

|                | Market earnings |                    |                 |                 | With relief        |                 |                 | Change from relief |                 |  |
|----------------|-----------------|--------------------|-----------------|-----------------|--------------------|-----------------|-----------------|--------------------|-----------------|--|
|                | Bottom quintile | Middle<br>quintile | Top<br>quintile | Bottom quintile | Middle<br>quintile | Top<br>quintile | Bottom quintile | Middle<br>quintile | Top<br>quintile |  |
| 2001 recession |                 |                    |                 |                 |                    |                 |                 |                    |                 |  |
| 2000 to 2001   | -8.8            | 0.7                | -1.1            | -2.4            | 1.0                | -0.4            | 6.4             | 0.4                | 0.7             |  |
| 2000 to 2002   | -19.0           | 0.5                | -2.2            | -11.4           | 1.5                | -1.2            | 7.5             | 1.0                | 1.0             |  |
| 2000 to 2003   | -24.7           | 1.1                | -2.0            | -23.7           | 1.1                | -2.4            | 1.0             | 0.0                | -0.4            |  |
| 2008 recession |                 |                    |                 |                 |                    |                 |                 |                    |                 |  |
| 2007 to 2008   | -8.1            | -1.7               | -2.1            | -1.9            | -0.6               | -1.6            | 6.2             | 1.1                | 0.5             |  |
| 2007 to 2009   | -36.2           | -3.6               | -3.7            | -16.3           | -2.3               | -3.2            | 19.9            | 1.3                | 0.4             |  |
| 2007 to 2010   | -48.4           | -4.6               | -4.4            | -23.8           | -3.5               | -4.0            | 24.6            | 1.1                | 0.4             |  |
| 2020 recession |                 |                    |                 |                 |                    |                 |                 |                    |                 |  |
| 2019 to 2020   | -30.6           | -0.2               | 0.3             | 66.0            | 8.8                | 1.8             | 96.5            | 8.9                | 1.5             |  |
| 2019 to 2021   | -25.8           | 0.9                | -0.8            | 61.6            | 7.7                | 0.6             | 87.4            | 6.8                | 1.5             |  |

Table A2. Median real earnings relative to pre-recession year, by income quintile

*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in the pre-recession year and alive at end of specific year. Earnings are indexed with the chained CPI-U. *Source*: Authors' calculations using tax data.

|              |                   | All<br>working-<br>age adults | Among the<br>bottom<br>quintile | Among the top quintile | All<br>working-<br>age adults | Among the<br>bottom<br>quintile | Among<br>the top<br>quintile |
|--------------|-------------------|-------------------------------|---------------------------------|------------------------|-------------------------------|---------------------------------|------------------------------|
|              |                   | <b>A:</b>                     | 2019-2020 (1-)                  | year)                  | B: 2                          | 019–2021 (2-yea                 | ar)                          |
| То           | otal Change (pp)  | -14.1                         | -27.0                           | -2.2                   | -9.0                          | -21.6                           | -1.7                         |
|              | Unemployment Ins. | 65%                           | 52%                             | 53%                    | 39%                           | 40%                             | 17%                          |
| Share        | Stimulus checks   | 35%                           | 48%                             | 47%                    | 53%                           | 55%                             | 62%                          |
| of<br>change | Advanced CTC      |                               |                                 |                        | 8%                            | 6%                              | 21%                          |
| enange       | Total             | 100%                          | 100%                            | 100%                   | 100%                          | 100%                            | 100%                         |
|              |                   | C: 2019–2                     | 021 (2-year): No                | dependents             | D: 2019–2021                  | l (2-year): With                | dependents                   |
| То           | otal Change (pp)  | -7.7                          | -19.0                           | -1.0                   | -11.6                         | -28.2                           | -2.6                         |
|              | Unemployment Ins. | 44%                           | 41%                             | 30%                    | 33%                           | 38%                             | 12%                          |
| Share        | Stimulus checks   | 55%                           | 58%                             | 70%                    | 50%                           | 48%                             | 58%                          |
| of<br>change | Advanced CTC      | 1%                            | 1%                              | 0%                     | 17%                           | 14%                             | 31%                          |
| enunge       | Total             | 100%                          | 100%                            | 100%                   | 100%                          | 100%                            | 100%                         |

## Table A3. Decomposition of share of workers with at least a 10% real earnings decline

*Note*: Among workers ages 25 to 99 with wages or unemployment insurance in the initial year (t–1 or t–2) and alive at end of final year. Quintiles are based on wages plus unemployment benefits in the initial year. Children include dependents younger than 17 years old claimed on tax returns. *Source*: Authors' calculations using tax data.

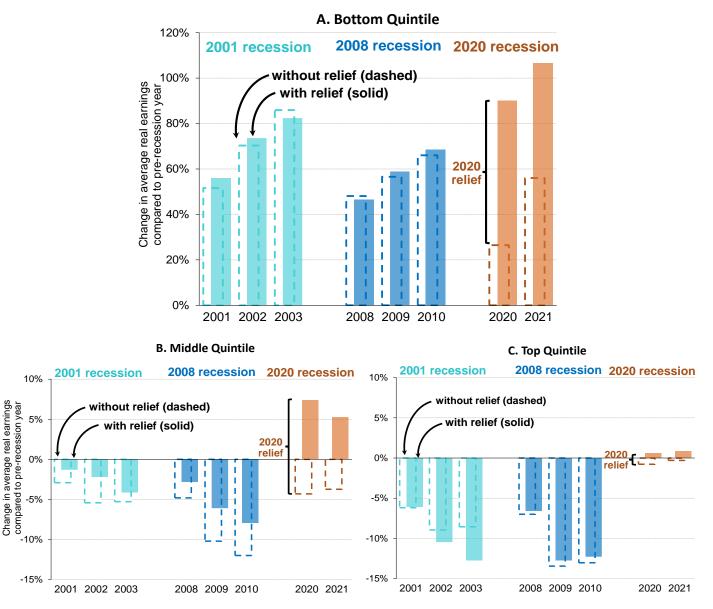
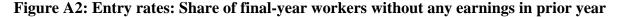


Figure A1. Average real earnings relative to pre-recession year, by income quintile

*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in the pre-recession year and alive at end of specific year. Earnings are indexed with the chained CPI-U. *Source*: Authors' calculations using tax data.



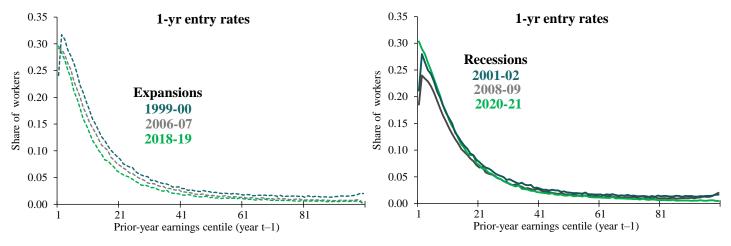
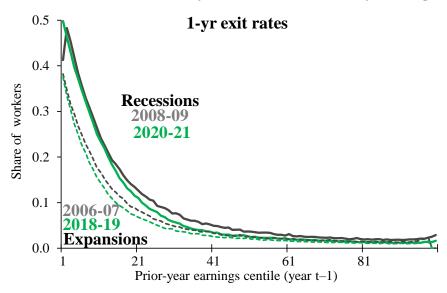


Figure A3: Exit rates: Share of initial-year workers without any earnings in next year



*Note:* Entry includes adults with no initial-year earnings and any next-year earnings. Exit includes adults with any initial-year earnings and no next-year earnings. Relative to earnings if adults worked the entire year, part-year employment increases the share of entry and exit appearing at the bottom of the earnings distribution. Among those aged 25 to 99 and alive at end of next year. *Source:* Authors' calculations using tax data.

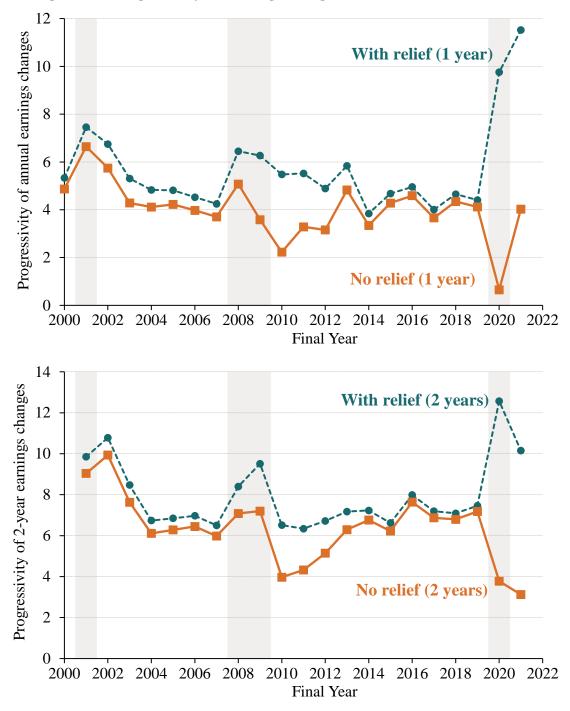
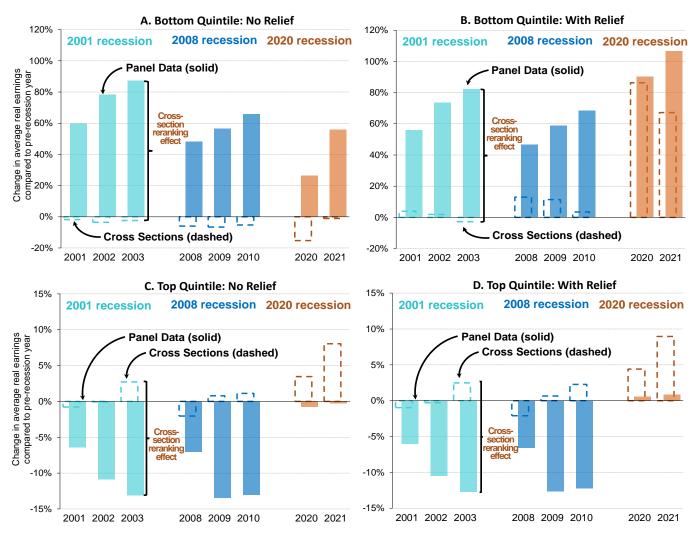


Figure A4: Progressivity of earnings changes with and without fiscal relief

*Note:* Among workers aged 25 to 99 with earnings or unemployment benefits in pre-recession year and alive at end of specific year. The progressivity of earnings changes is defined as the initial-year Gini coefficient less the final-year concentration index (essentially the final-year Gini but ranking workers by initial-year earnings) divided by the initial-year Gini coefficient. *Source*: Authors' calculations using tax data.

#### Figure A5: Panel vs. Cross-Section Data: Average real earnings relative to pre-recession year, by earnings quintile



*Note:* Cross-sectional results are among workers aged 23 and older alive at end of the year who had earnings in the current year, with no restrictions on earnings in prior years. Panel results are among workers aged 25 to 99 with earnings or unemployment benefits in pre-recession year and alive at end of specific year. Panel data includes the same workers throughout each period while cross-section data has different workers in the bottom or top quintile each year due to mobility. For other comparisons and literature reviews, see Berman and Bourguignon (2022) and Splinter (2019). *Source:* Authors' calculations using tax data.

Berman, Yonatan, and Francois Bourguignon. 2022. "<u>Anonymous and Non-Anonymous Growth</u> Incidence Curves: United States, 1968–2016." Working paper.

Splinter, David. 2019. "Progressive Growth: Comparing Cross-Sectional and Panel Approaches." Working paper.

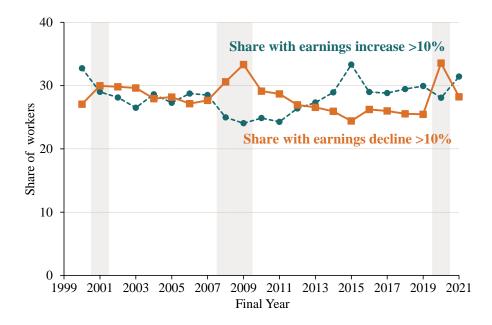


Figure A6: Share of workers with real annual earnings changes of at least 10%

*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in year t–1 and alive at end of next year. Earnings are indexed with the chained CPI-U. Shaded years have NBER-designated recessions anytime during the year. *Source*: Authors' calculations using tax data.

## **APPENDIX B: Imputation Procedure for Late 2021 Form W-2 Data**

#### A. Description of the Imputation Procedure

This appendix describes our procedure to account for yet-to-be-processed Form W-2s for 2021. The W-2 data underlying the analysis in this paper is a 5-percent sample drawn from all W-2 forms processed by the IRS on or before August 18<sup>th</sup>, 2022. Form W-2 data currently spans tax years from 1999 to 2021 and includes a processing date. We use patterns in W-2 processing in the two prior years, 2019 and 2020, to impute missing data for individuals that received W-2s in 2021 that have not been processed. As of August 18<sup>th</sup>, 2022, there were 256.4 million W-2 forms for tax year 2021. At the same point in 2021 (2020), there were 244.9 (257.6) million W-2 forms from tax year 2020 (2019), which was 96.0 (97.2) percent of all W-2 forms for that year. The imputation procedure consists of three steps.

The first step generates a prediction for whether a given individual is likely to receive a W-2 after a given date. We estimate a logistic regression, with "received at least one W-2 after date D"—referred to in this appendix as a "late W-2"—as the dependent variable, and \$4,000-wide prioryear W-2 wage bins, single-year age bins, and an indicator for receiving a Form W-2 prior to date D as the dependent variables. These regressions are estimated using Form W-2 data from tax years 2019 and 2020, and, in the current draft, D corresponds to August 18<sup>th</sup>, 2020 (for the tax year 2019 data), or August 18<sup>th</sup>, 2021 (for the tax year 2020 data), where all dollar amounts are inflation-adjusted to 2021 price levels using chained-CPI.

The coefficient estimates are then used to generate predicted values for individuals in 2021, including individuals who have received a W-2 in that year and many who have not received a Form W-2 yet in the year. A random number is drawn for each of these individuals from a uniform distribution ranging from 0 to 1, and if the random number is below the predicted probability of receiving at least one late W-2 the individual is assigned a late W-2. Approximately 39,000 individuals (unweighted in a 5-percent sample, so representing about 780,000 individuals) are assigned late W-2s. This is between the approximately 35,000 individuals that received W-2s processed after August 18th in tax year 2019 and 41,000 in 2020. The following steps determine the amounts of wages corresponding with the assigned late W-2.

The second step splits late W-2 recipients into four bins by the amount of wages contained on late W-2s. The distribution of these wages is highly right-skewed, with a large amount of W-2s with small dollar amounts. Reflecting this distribution, the four late W-2 wage bins are: \$1 to \$2,000; \$2,001 to \$20,000; \$20,001 to \$100,000; and \$100,001 or more. Using data from tax years 2019 and 2020, we estimate an ordered logistic regression where the dependent variable is a binned variable described in the preceding sentence, with the same independent variables that were used in the first step's regression.

We use the estimated coefficients to produce predicted probabilities for individuals assigned a lateprocessed W-2 in the first step, with a separate predicted probability for each individual for each of the four bins. Next, we randomly assign individuals to late W-2 wage bins based on their predicted probabilities. To accomplish this, we calculate "cumulative" probabilities—the probability of belonging to the first bin, probability of belonging to the first and second bin and probability of belonging to the first second or third bin—to partition the 0 to 1 range in four separate regions representing each of the four bins. We then draw a random number from 0 to 1 and for each individual and assign them a late W-2 wage bin based on which region their random number was in. Table B.1 contains a summary of the assignment produced in this step, as well as the (observed) distribution across bins in tax years 2019 and 2020.

The third step assigns a wage amount to those individuals assigned a late W-2 in the first step. Using tax year 2019 and 2020 late-processed W-2 recipients, late W-2 recipients in 2021 are randomly assigned a wage value drawn from the pooled distribution of 2019 and 2020 W-2 recipients. The random assignment is done within the bins created in the second step, where individuals in a given bin receive a wage assignment randomly drawn from the analogous bin from the empirical distributions in 2019 and 2020. The sampling is done with replacement.

## B. Evaluation of the Imputation Procedure

The imputation procedure is designed such that the number of individuals being assigned imputed wages and the distribution of these wages are similar to the count and distribution of late W-2 wages in tax year 2019 and 2020, and so that the population assigned late wages are similar (by age and prior-year wages) to the analogous populations in prior years. The statistics displayed in this sub-section indicate the output from the procedure match this design.

*1. Counts.* Table B.2 contains counts of W-2s processed in 2020, 2021, and 2022 before and after August 18<sup>th</sup>, for tax years 2019, 2020, and 2021, respectively. The counts after August 18<sup>th</sup>, 2022, for tax year 2021 are the result of the imputation procedure described above.

2. *Distribution*. Figure B.1 displays the distribution of W-2 wages for W-2s processed after August 18th, for those with wages below \$50,000. The series for tax year 2021 is the result of the imputation procedure.

| Prior-year Wage Bin   | 2019   | 2020   | 2021 (imputed) |
|-----------------------|--------|--------|----------------|
| \$1 to \$2,000        | 6,183  | 6,512  | 5,433          |
| \$2,001 to \$20,000   | 13,854 | 15,700 | 16,204         |
| \$20,001 to \$100,000 | 13,355 | 17,924 | 16,204         |
| \$100,001 or more     | 1,240  | 1,251  | 1,023          |
| Total                 | 34,632 | 41,387 | 38,864         |

Table B.1: Counts of late W-2 Forms by Prior-year Wage Bin (5% sample)

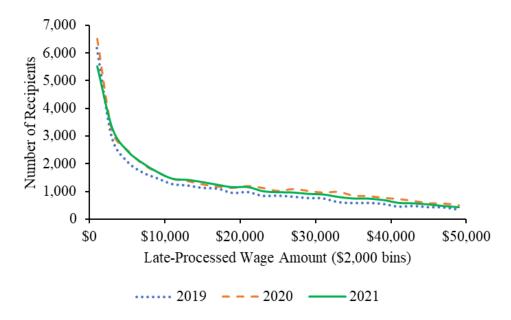
*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in the prior year and alive at end of each year. Earnings are indexed with the chained CPI-U. *Source*: Authors' calculations using tax data.

| Tax Year | Before    | After  |
|----------|-----------|--------|
| 2019     | 6,890,297 | 34,632 |
| 2020     | 6,849,808 | 41,387 |
| 2021     | 6,824,055 | 38,864 |

Table B.2: Number of Workers with W-2 Forms Processed Before and After August 18th(5% sample)

*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in the prior year and alive at end of each year. August 18<sup>th</sup> is the following calendar year (e.g., tax year 2019 processing before and after is relative to August 18<sup>th</sup>, 2020). Tax year 2021 after counts are imputed. *Source*: Authors' calculations using tax data.

Figure B.1: Distribution of Late-Processed W-2s Below \$50,000 (5% sample)



*Note*: Among workers aged 25 to 99 with earnings or unemployment benefits in the prior year and alive at end of each year. Earnings are indexed with the chained CPI-U. Tax year 2021 counts are imputed. *Source*: Authors' calculations using tax data.